



INTERNATIONAL
TRADE
ADMINISTRATION

California Exports, Jobs, & Foreign Investment

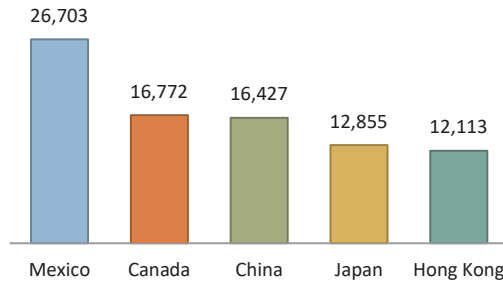
California Depends on World Markets

- Exports from California helped contribute to the \$2.33 trillion of U.S. goods and services exports in 2017.

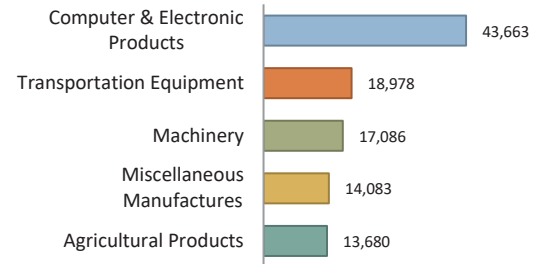
\$171.9 billion

California goods exports in 2017

California's Top 5 Export Markets (Millions of U.S. Dollars)



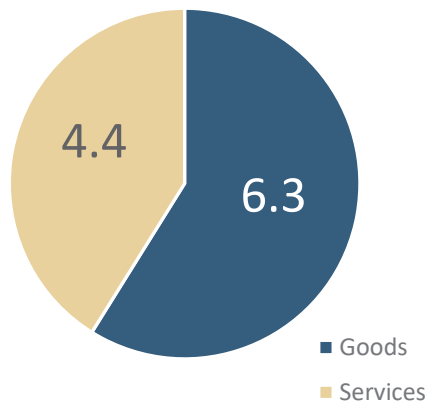
California's Top 5 Export Categories (Millions of U.S. Dollars)



Exports Support Jobs

- Nationally, U.S. jobs supported by exports reached an estimated 10.7 million in 2016, up 1.2 million from 2006.

Jobs Supported by Total U.S. Exports
Totaled 10.7 Million Jobs in 2016, Nationwide



683,772

U.S. jobs supported by goods exports from California in 2016

92% of these jobs were supported by manufactured goods exports

Exports Sustain Thousands of California Businesses

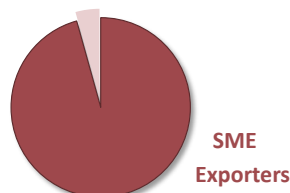
- A total of 73,528 companies exported from California locations in 2015.

70,350

Number of small and medium-sized (SME) goods exporters in California in 2015

SMEs account for **96%** of California goods exporters

...and **43%** of known California goods export value





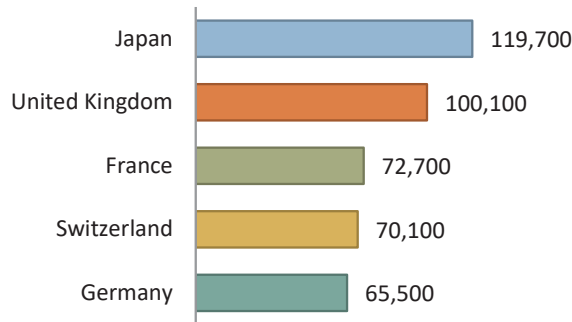
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Foreign Investment & Jobs in California

- In 2015, foreign-owned companies employed 715,800 California workers

California Employment in Foreign-Owned Companies

Number of Employees by Country of UBO



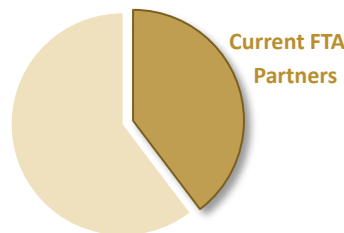
5.1%

Share of California private-industry employment at foreign-owned firms

Free Trade Agreements

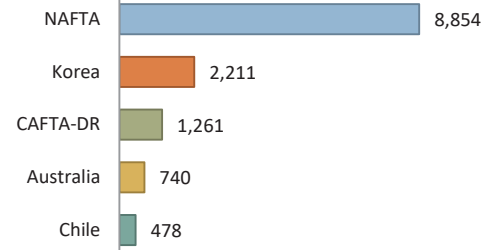
- The U.S. currently has 14 free trade agreements in force with 20 countries.
- California's exports to U.S. FTA partners totaled \$68.2 billion in 2017.

In 2017, exports to FTA markets accounted for **40%** of California exports



Since 2007, exports from California to FTA markets have grown by **27%**

Top Dollar Growth, 2007-17 (Millions of U.S. Dollars)



California's Metropolitan Exports

- Los Angeles-Long Beach-Anaheim is the 4th largest metro area reporting exports nationwide.

Metro Area	2016 Goods Export Value	Share of State Exports
Los Angeles-Long Beach-Anaheim	\$61.2 billion	36.20%
San Francisco-Oakland-Hayward	\$24.5 billion	14.50%
San Jose-Sunnyvale-Santa Clara	\$21.7 billion	12.80%
San Diego-Carlsbad	\$18.1 billion	10.70%
Riverside-San Bernardino-Ontario	\$10.2 billion	6.00%
Sacramento-Roseville-Arden-Arcade	\$7.0 billion	4.20%
El Centro	\$4.8 billion	2.80%
Oxnard-Thousand Oaks-Ventura	\$3.3 billion	2.00%
Bakersfield	\$2.7 billion	1.60%

Prepared by the Office of Trade and Economic Analysis, International Trade Administration, U.S. Department of Commerce.

For more resources please see www.trade.gov/mas/ian. Sources include resources from the U.S. Department of Commerce's International Trade Administration, Bureau of the Census, and Bureau of Economic Analysis.